FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016



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Ticaret Sicil No: 479920-427502

#### Report on the Audit of the Financial Statements

To the Board of Directors of Nurol Yatırım Bankası A.Ş.

#### Opinion

We have audited the financial statements of Nurol Yatırım Bankası A.Ş. (the "Bank") which comprise the statement of financial position as at December 31, 2016, and the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at December 31, 2016, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Turkey, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.



#### Impairment of loans and advances

There is a potential risk that loans and advances are impaired and no reasonable impairment losses/provisions are provided in accordance with the requirements of IFRS as determining the adequacy of impairment allowance on loans and advances to customers is a key area of judgment for the management. Accordingly, loans and advances to customer is a key area of judgment for the management. Accordingly, carrying amount of loans and customers might be greater than the estimated recoverable amounts, therefore the impairment test of these loans of advances is a key audit matter. Refer Note 9 to the financial statements relating to the impairment of loans and advances.

Our audit procedures included among others, selecting samples of loans and advances based on our judgement and considering whether there is objective evidence that impairment exists on these loans and advances. We also assessed whether impairment losses for loans and advances were reasonably determined in accordance with the requirements of IFRS. In addition we considered, assessed and tested the relevant controls over granting, booking, monitoring and settlement, and those relating to the calculation of credit provisions, to assessed the operating effectiveness of the key controls in place, which identify the impaired loans and advances and the required provisions against them.

#### Revenue recognition of fees and commissions received

As disclosed in Notes 24 Fee and commission section, the recognition of revenue for financial service fees depends on the purposes for which the fees are assessed and the basis of accounting for any associated financial instrument. The description of fees for financial services may not be indicative of the nature and substance of the services provided. Accordingly, recognition of fees and commissions is an area that requires assessment in an individual basis and is a subjective area, therefore fees and commissions is a key audit matter.

We tested the controls designed and applied by the Bank for accounting of fees and commissions including testing operating effectiveness of mitigation controls, if appropriate, and performed substantive procedures. We assessed that revenue for financial service fees are accounted in accordance with the requirements of IFRS. Finally, we assessed the completeness and accuracy of the related disclosures to assess compliance with disclosure requirements included in the financial statements.

#### Responsibilities of the Management and the Board of Directors for the financial statements

The Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the Bank's financial reporting process.



#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors
- Conclude on the appropriateness of the Board of Director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Other Matter**

The financial statements of the Bank as of December 31, 2015 were audited by another independent audit firm, who expressed an unqualified opinion in their audit reports dated March 11, 2016.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Damla Harman Partner, SMMM

Istanbul, Turkey February 14, 2017

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# STATEMENT OF FINANCIAL POSITION AS OF 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

	Note	Audited 31 December 2016	Audited 31 December 2015
Assets			
Cash and cash equivalents	5	136,314	169,136
Reserve deposits at Central Bank	6	84,066	46,692
Derivative financial assets	7	2,593	23,049
Available for sale investments	8	45,514	34,584
Loans and advances to customers	9	777,401	431,711
Property and equipment	10	2,478	1,601
Investment property	12	19,920	3,427
Intangible assets	11	1,387	1,154
Deferred tax assets	19	3,082	-
Other assets	13	96,796	4,786
Total assets		1,169,551	716,140
Funds borrowed Debt securities issued Other liabilities Derivative financial instruments Subordinated debts Provisions Current tax liability Deferred tax liability	14 15 17 16 18	175,961 525,853 224,100 12,703 53,364 2,712 6,640	161,550 382,400 35,038 457 - 3,640 - 4,119
Total liabilities		1,001,233	587,204
Equity			
Share capital	22	45,000	45,000
Reserves	22	27,446	28,306
Retained earnings	<i></i>	95,772	55,630
Total equity		168,218	128,936
Total liabilities and equity		1,169,551	716,140

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

	Audited	Audited
	1 January	1 January
	31 December	31 December
Note	2016	2015
23	139,312	88,661
23	(56,253)	(42,041)
•	83,059	46,620
24	19,732	12,256
24	(5,561)	(2,993)
	14,171	9,263
25	(28,135)	(7,037)
26	8,150	(2,235)
	(19,985)	(9,272)
	77,245	46,611
	·	·
9	(2,542)	(4,282)
	(232)	(1,100)
28	(12,231)	(9,725)
	(752)	(522)
29	(11,638)	(9,576)
	49,850	21,406
19	(8,767)	(5,025)
	41,083	16,381
	<i>4</i> 1 002	16,381
	41,003	10,301
	(2.107)	4751
	(3,187)	4,751
10	1 206	(402)
19	1,500	(403)
	/1 On1\	A AE4
	(1,801)	4,451
	39,282	20,832
	23 23 24 24 24 25 26 9 28 29	Note 2016 23 139,312 23 (56,253) 83,059 24 19,732 24 (5,561) 14,171 25 (28,135) 26 8,150 (19,985) 77,245  9 (2,542) (232) 28 (12,231) (752) 29 (11,638) 49,850 19 (8,767) 41,083  41,083  (3,187) 19 1,386  (1,801)

The accompanying notes are an integral part of these financial statements

# FOR THE YEAR ENDED 31 DECEMBER 2016 (Currency - In thousands of Turkish Lira) STATEMENT OF CHANGES IN EQUITY

700			Fair value reserve of			
Audited	Note	Snare	avanable for sale financial assets	Legal reserves	Retained earnings	Total equity
Balances at 1 January 2015		45,000	21,883	1,151	38,188	106,222
Transfer to reserves		•	•	821	(891)	(70)
Change in accounting policy		•	(	ı	1,952	1,952
Total comprehensive income for the period - Profit for the period Other commedencing income for the period net of		ı	,	ı	16,381	16,381
tax		1	4,451		1	4,451
Total comprehensive income for the period			4,451	•	16,381	20,832
Balance at 31 December 2015		45,000	26,334	1,972	55,630	128,936
Balances at 1 January 2016		45,000	26,334	1,972	55,630	128,936
Transfer to reserves		1	•	941	(941)	•
Total comprehensive income for the period - Profit for the period		•	1	•	41,083	41,083
- Ourer comprehensive income for the period, net of			(1,801)	•	ı	(1,801)
Total comprehensive income for the period			(1,801)		41,083	39,282
Balance at 31 December 2016		45,000	24,533	2,913	95,772	168,218

The accompanying notes are an integral part of these financial statements.

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

	Note	Audited 1 January- 31 December 2016 (*)	Audited 1 January 31 December 2015 (*
Cash flows from operating activities		41.002	16 201
Net profit for the period		41,083	16,381
Adjustments:	10.11	752	522
Depreciation and amortisation	10,11		
Current tax expense	19	14,582	1,966
Deferred tax (income)/expense	19	(5,815)	3,059
Provision for loan losses	8	2,542	4,282
Other provisions		232	1,100
Other accruals		(3,320)	(4,944)
Foreign exchange loss / (gain)		(6,322)	(7,700)
Fair value gain on investment property		(6,964)	-
		36,770	14,666
Changes in operating assets and liabilities			
Change in derivative financial assets		20,456	(17,913)
Change in loans and advances to customers		(348,358)	(70,480)
Change in reserve deposits		(37,593)	(29,216)
Change in other assets		(95,170)	7,810
Change in other liabilities		182,157	(170,015)
Change in derivative financial liabilities		12,246	(1,754)
Change in borrowings		14,411	41,851
Taxes paid		(5,378)	(7,328)
Net cash provided by / (used in) operating activities		(220,459)	(232,379)
Cash flows from investing activities			
Purchase of available for sale investments		(175,409)	(339,940)
Sale of of available for sale investments		161,768	368,528
Purchase of property and equipment		(1,340)	(1,531)
Purchase of intangible assets		(521)	(273)
		(15,502)	26,784
Net cash (used in) / provided by investing activities		<u> </u>	514,970
Proceeds from debt securities issued		746,690	
Repayment from debt securities issued		(603,237)	(342,840)
Proceeds from subordinated debts		53,364	150 100
Net cash provided by /(used in) financing activities		196,817	172,130
Effect of foreign exchange rate change on cash and			
cash equivalents		6,322	7,700
Net increase in cash and cash equivalents		(32,822)	(25,765)
Cash and cash equivalents at 1 January	5	169,136	194,901
Cash and cash equivalents at 31 December	5	136,314	169,136

<sup>(\*)</sup> Cash flows from interest received and paid disclosed together. Interest received is amounting to TL 131,350 (31 December 2015: 83,586) and interest paid is amounting to TL 51,611 (31 December 2015: 36,144).

The accompanying notes are an integral part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 1. Corporate information

#### General

Nurol Yatırım Bankası A.Ş. (the "Bank" or "Nurolbank") was established in 1998 by the permission of the council of Ministers Decree No. 98/11565 dated 6 August 1998, to finance investment and foreign trade activities, and started its financial banking activities in May 1999. Nurolbank is owned controlled by the Nurol Holding A.Ş. Nurolbank operates as an investment bank and is also involved in corporate services such as financial leasing, lending and trade finance. According to the current legislation for investment banks, the Bank is not authorised to receive deposits from customers. The Bank's head office is located at Nurol Plaza in Maslak in İstanbul, Turkey.

The shareholders' structure of the Bank is as disclosed below:

Shareholders	Total nominal value of the shares	Share percentage (%)
Nurol Holding A.Ş.	35,171	78.16
Nurol İnşaat ve Tic. A.Ş.	7,182	15.96
Other	2,647	5.88

The shareholder having direct or indirect control over the shares of the Bank is Nurol Group. The Group has operations in construction, defence, finance, tourism, health, mining, real estate, marketing and manufacturing industries through 33 firms within the Nurol Group 4 joint ventures and 11 domestic-foreign associates and subsidiaries.

The Board of Directors of the Bank comprised the following members:

Ziya Akkurt	Chairman
M. Oğuz Çarmıklı	Deputy Chairman of Board
S. Ceyda Çarmıklı	Board Member
Ahmet Şirin	Board Member (Audit Committee Member)
Yusuf Serbest	Board Member
Mehmet Mete Başol	Board Member (Corporate Governance Committee Member)
Özgür Altuntaş	Board Member – General Manager
Ahmet Kerim Kemahlı	Board Member
Eyüp Sabri Çarmıklı	Board Member
Gürhan Çarmıklı	Board Member

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 2. The new standards, amendments and interpretations

The accounting policies adopted in preparation of the financial statements as at 31 December 2016 are consistent with those of the previous financial year, except for the adoption of new and amended IFRS and IFRIC interpretations effective as of 1 January 2016. The effects of these standards and interpretations on the Company's financial position and performance have been disclosed in the related paragraphs.

# i) The new standards, amendments and interpretations which are effective as at 1 January 2016 are as follows:

#### IFRS 11 Acquisition of an Interest in a Joint Operation (Amendment)

IFRS 11 is amended to provide guidance on the accounting for acquisitions of interests in joint operations in which the activity constitutes a business. This amendment clarifies that the acquirer of an interest in a joint operation in which the activity constitutes a business, as defined in IFRS 3 Business Combinations, to apply all of the principles on business combinations accounting in IFRS 3 and other IFRSs except for those principles that conflict with the guidance in this IFRS. In addition, the acquirer shall disclose the information required by IFRS 3 and other IFRSs for business combinations. The amendments did not have an impact on the financial position or performance of the Bank.

# IAS 16 and IAS 38 - Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38)

The amendments to IAS 16 and IAS 38, have prohibited the use of revenue-based depreciation for property, plant and equipment and significantly limiting the use of revenue-based amortisation for intangible assets. The amendments did not have an impact on the financial position or performance of the Bank.

#### IAS 16 Property, Plant and Equipment and IAS 41 Agriculture (Amendment) – Bearer Plants

IAS 16 is amended to provide guidance that bearer plants, such as grape vines, rubber trees and oil palms should be accounted for in the same way as property, plant and equipment in IAS 16. Once a bearer plant is mature, apart from bearing produce, its biological transformation is no longer significant in generating future economic benefits. The only significant future economic benefits it generates come from the agricultural produce that it creates. Because their operation is similar to that of manufacturing, either the cost model or revaluation model should be applied. The produce growing on bearer plants will remain within the scope of IAS 41, measured at fair value less costs to sell. The amendment is not applicable for the Bank and did not have an impact on the financial position or performance of the Bank.

#### IAS 27 Equity Method in Separate Financial Statements (Amendments to IAS 27)

IASB issued an amendment to IAS 27 to restore the option to use the equity method to account for investments in subsidiaries and associates in an entity's separate financial statements. Therefore, an entity must account for these investments either:

- At cost
- In accordance with IFRS 9, or
- Using the equity method defined in IAS 28

The entity must apply the same accounting for each category of investments. The amendment is not applicable for the Bank and did not have an impact on the financial position or performance of the Bank.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 2. The new standards, amendments and interpretations (continued)

# IFRS 10, IFRS 12 and IAS 28: Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10 and IAS 28)

Amendments issued to IFRS 10, IFRS 12 and IAS 28, address the issues that have arisen in applying the investment entities exception under IFRS 10 Consolidated Financial Statements. The amendment is not applicable for the Bank and did not have an impact on the financial position or performance of the Bank.

#### IAS 1: Disclosure Initiative (Amendments to IAS 1)

Amendments issued to IAS 1. Those amendments include narrow-focus improvements in the following five areas: Materiality, Disaggregation and subtotals, Notes structure, Disclosure of accounting policies, presentation of items of other comprehensive income (OCI) arising from equity accounted investments. These amendments did not have significant impact on the notes to the financial statements of the Bank.

#### Annual Improvements to IFRSs - 2012-2014 Cycle

IASB issued, Annual Improvements to IFRSs 2012-2014 Cycle. The document sets out five amendments to four standards, excluding those standards that are consequentially amended, and the related Basis for Conclusions. The standards affected and the subjects of the amendments are:

- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations clarifies that changes in methods of disposal (through sale or distribution to owners) would not be considered a new plan of disposal, rather it is a continuation of the original plan
- IFRS 7 Financial Instruments: Disclosures clarifies that i) the assessment of servicing contracts that includes a fee for the continuing involvement of financial assets in accordance with IFRS 7; ii) the offsetting disclosure requirements do not apply to financial statements, unless such disclosures provide a significant update to the information reported in the most recent annual report
- IAS 19 Employee Benefits clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located
- IAS 34 Interim Financial Reporting clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the interim financial report

These amendments did not have significant impact on the financial position or performance of the Bank.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 2. The new standards, amendments and interpretations (continued)

#### ii) Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the financial statements are as follows. The Bank will make the necessary changes if not indicated otherwise, which will be affecting the financial statements and disclosures, when the new standards and interpretations become effective.

#### **IFRS 15 Revenue from Contracts with Customers**

The IASB issued IFRS 15 Revenue from Contracts with Customers. The new five-step model in the standard provides the recognition and measurement requirements of revenue. The standard applies to revenue from contracts with customers and provides a model for the sale of some non-financial assets that are not an output of the entity's ordinary activities (e.g., the sale of property, plant and equipment or intangibles). IFRS 15 effective date is 1 January 2018, with early adoption permitted. Entities will transition to the new standard following either a full retrospective approach or a modified retrospective approach. The modified retrospective approach would allow the standard to be applied beginning with the current period, with no restatement of the comparative periods, but additional disclosures are required.

#### Clarifications to IFRS 15 'Revenue from Contracts with Customers' (Amendment)

IASB has published final clarifications to IFRS 15 in April 2016. The amendments address three of the five topics identified (identifying performance obligations, principal versus agent considerations, and licensing) and provide some transition relief for modified contracts and completed contracts. The amendments are effective for annual reporting periods beginning on or after 1 January 2018. Earlier application is permitted. The Company is in the process of assessing the impact of the standard on financial position or performance of the Company.

#### IFRS 9 Financial Instruments - Final standard (2014)

The IASB published the final version of IFRS 9 Financial Instruments. The final version of IFRS 9 brings together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 is built on a logical, single classification and measurement approach for financial assets that reflects the business model in which they are managed and their cash flow characteristics. Built upon this is a forward-looking expected credit loss model that will result in more timely recognition of loan losses and is a single model that is applicable to all financial instruments subject to impairment accounting. In addition, IFRS 9 addresses the so-called 'own credit' issue, whereby banks and others book gains through profit or loss as a result of the value of their own debt falling due to a decrease in credit worthiness when they have elected to measure that debt at fair value. The Standard also includes an improved hedge accounting model to better link the economics of risk management with its accounting treatment. IFRS 9 is effective for annual periods beginning on or after 1 January 2018. However, the Standard is available for early application. In addition, the own credit changes can be early applied in isolation without otherwise changing the accounting for financial instruments. The Bank is in the process of assessing the impact of the standard on financial position or performance of the Bank.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 2. The new standards, amendments and interpretations (continued)

#### **IFRS 16 Leases**

The IASB has published a new standard, IFRS 16 'Leases'. The new standard brings most leases on-balance sheet for lessees under a single model, eliminating the distinction between operating and finance leases. Lessor accounting however remains largely unchanged and the distinction between operating and finance leases is retained. IFRS 16 supersedes IAS 17 'Leases' and related interpretations and is effective for periods beginning on or after January 1, 2019, with earlier adoption permitted if IFRS 15 'Revenue from Contracts with Customers' has also been applied. The Bank is in the process of assessing the impact of the standard on financial position or performance of the Bank.

#### IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealised Losses (Amendments)

The IASB issued amendments to IAS 12 Income Taxes. The amendments clarify how to account for deferred tax assets related to debt instruments measured at fair value. The amendments clarify the requirements on recognition of deferred tax assets for unrealised losses, to address diversity in practice. These amendments are to be retrospectively applied for annual periods beginning on or after 1 January 2017 with earlier application permitted. However, on initial application of the amendment, the change in the opening equity of the earliest comparative period may be recognised in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. If the Bank applies this relief, it shall disclose that fact. The Bank is in the process of assessing the impact of the amendments on financial position or performance of the Bank.

#### IAS 7 'Statement of Cash Flows (Amendments)

The IASB issued amendments to IAS 7 'Statement of Cash Flows'. The amendments are intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities. The improvements to disclosures require companies to provide information about changes in their financing liabilities. These amendments are to be applied for annual periods beginning on or after 1 January 2017 with earlier application permitted. When the Bank first applies those amendments, it is not required to provide comparative information for preceding periods. The Bank is in the process of assessing the impact of the amendments on financial position or performance of the Bank.

#### IFRS 2 Classification and Measurement of Share-based Payment Transactions (Amendments)

The IASB issued amendments to IFRS 2 Share-based Payment, clarifying how to account for certain types of share-based payment transactions. The amendments, provide requirements on the accounting for:

- a. the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments;
- b. share-based payment transactions with a net settlement feature for withholding tax obligations; and c. a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

These amendments are to be applied for annual periods beginning on or after 1 January 2018. Earlier application is permitted. The Bank is in the process of assessing the impact of the amendments on financial position or performance of the Bank.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 2. The new standards, amendments and interpretations (continued)

#### **IFRS 4 Insurance Contracts (Amendments)**

In September 2016, the IASB issued amendments to IFRS 4 Insurance Contracts. The amendments introduce two approaches: an overlay approach and a deferral approach. The amended Standard will:

a. give all companies that issue insurance contracts the option to recognise in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 Financial instruments is applied before the new insurance contracts Standard is issued; and

b. give companies whose activities are predominantly connected with insurance an optional temporary exemption from applying IFRS 9 Financial instruments until 2021. The entities that defer the application of IFRS 9 Financial instruments will continue to apply the existing financial instruments Standard—IAS 39.

These amendments are to be applied for annual periods beginning on or after 1 January 2018. Earlier application is permitted. The Bank is in the process of assessing the impact of the amendments on financial position or performance of the Bank.

#### IAS 40 Investment Property: Transfers of Investment Property (Amendments)

The IASB issued amendments to IAS 40 'Investment Property'. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. These amendments are to be applied for annual periods beginning on or after 1 January 2018. Earlier application is permitted. The Bank is in the process of assessing the impact of the amendments on financial position or performance of the Bank.

#### IFRIC 22 Foreign Currency Transactions and Advance Consideration

The interpretation clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency.

The Interpretation states that the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration. An entity is not required to apply this Interpretation to income taxes; or insurance contracts (including reinsurance contracts) it issues or reinsurance contracts that it holds.

The interpretation is effective for annual reporting periods beginning on or after 1 January 2018. Earlier application is permitted. The interpretation is not applicable for the Bank and will not have an impact on the financial position or performance of the Bank.

#### Annual Improvements to IFRSs - 2014-2016 Cycle

The IASB issued Annual Improvements to IFRS Standards 2014–2016 Cycle, amending the following standards:

- IFRS 1 First-time Adoption of International Financial Reporting Standards: This amendment deletes the short-term exemptions about some IFRS 7 disclosures, IAS 19 transition provisions and IFRS 10 Investment Entities. These amendments are to be applied for annual periods beginning on or after 1 January 2018.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 2. The new standards, amendments and interpretations (continued)

- IFRS 12 Disclosure of Interests in Other Entities: This amendment clarifies that an entity is not required to disclose summarised financial information for interests in subsidiaries, associates or joint ventures that is classified, or included in a disposal group that is classified, as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. These amendments are to be applied for annual periods beginning on or after 1 January 2017.
- IAS 28 Investments in Associates and Joint Ventures: This amendment clarifies that the election to measure an investment in an associate or a joint venture held by, or indirectly through, a venture capital organisation or other qualifying entity at fair value through profit or loss applying IFRS 9 Financial Instruments is available for each associate or joint venture, at the initial recognition of the associate or joint venture. These amendments are to be applied for annual periods beginning on or after 1 January 2018. Earlier application is permitted.

The Bank is in the process of assessing the impact of the amendments on financial position or performance of the Bank.

#### 3. Significant accounting policies

#### 3.1 Statement of compliance

The Bank maintains its book of account and prepares its statutory financial statements in Turkish Lira ("TL") in accordance with the accounting principles as promulgated by the Banking Regulation and Supervision Agency ("BRSA"), Capital Markets Board of Turkey, the Turkish Commercial Code and tax legislation.

The financial statements have been prepared from statutory financial statements of the Bank and presented in accordance with International Financial Reporting Standards ("IFRS") in Turkish Lira ("TL") with adjustments and certain reclassifications for the purpose of fair presentation in accordance with IFRS.

The financial statements were authorised for issue by the Bank's management on 14 February 2017. The Bank's General Assembly and the other reporting bodies have the power to amend the financial statements after their issue.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.2 Basis of measurement

The financial statements have been prepared on historical cost basis except for the following which are measured at fair value:

- derivative financial instruments
- financial instruments at fair value through profit or loss,
- available-for-sale financial instruments.
- Investment property

#### 3.3 Accounting in hyperinflationary economies

The financial statements of the Bank for the periods before 1 January 2006 were adjusted to compensate for the effect of changes in the general purchasing power of the Turkish Lira based on IAS 29 "Financial Reporting in Hyperinflationary Economies". Turkish Economy is accepted to come off its highly inflationary status as of 1 January 2006. Based on this consideration, IAS 29 has not been applied in the preparation of the financial statements since 1 January 2006. Amounts expressed in the measuring unit current at 31 December 2005 were treated as the basis for the carrying amounts after 1 January 2006.

#### 3.4 Foreign currency transactions

Transactions in currencies other than TL (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Foreign currency differences arising on retranslation are recognised in profit or loss.

Foreign currency translation rates used by the Bank are as follows:

	USD / TL (full)	EUR / TL (full)
31 December 2016	3.5192	3.7099
31 December 2015	2.9181	3.1838

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.5 Interest income and interest expense

Interest income and expense are recognised in the profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of financial instrument, but not future credit losses. The effective interest rate is established on initial recognition of the financial asset and liability and is not revised subsequently.

The calculation of the effective interest rate includes all fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income and expense presented in the statement of comprehensive income statement include:

- the interest income on financial assets and liabilities at amortised cost on an effective interest rate basis
- the interest income on held for trading investments and available for sale investments.

Interest income is suspended when loans are impaired and is excluded from interest income until received.

#### 3.6 Fees and commission

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, investment management fees, sales commission and placement fees are recognised as the related services are performed.

Fee for bank transfers and other banking transaction services are recorded as income when collected.

#### 3.7 Net trading income

Net trading income comprises gains less loss related to derivative financial and liabilities, and includes all realised and unrealised fair value changes and interest Any realised or unrealised fair value changes and interest of derivative financial assets and liabilities are recorded as trading income.

#### 3.8 Dividends

Dividends are recognised when the shareholders' right to receive the payments is established.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.9 Taxation and deferred income taxes

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which are used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Bank expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Bank intends to settle its current tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax are recognized as an expense or income in profit or loss, except when they relate to items that are recognized outside profit or loss (whether in other comprehensive income or directly in equity), in which case the tax is also recognized outside profit or loss, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is taken into account in calculating goodwill or determining the excess of the acquirer's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over cost.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.9 Taxation and deferred income taxes (continued)

#### Investment Incentives

The phase " ... only attributable to 2006, 2007 and 2008", which was included in the paragraph set out in Provisional Article 69 of Income Tax Law No: 193 is deleted upon the Constitutional Court's resolution no: 2009/144 and the related decision was published in the Official Gazette on 8 January 2010. Investment incentive application was revised based on Article 5 of Law No: 6009, which had been published in the Official Gazette No: 27659 on 1 August 2010. Under the revised law, the investment incentive amount which would be used as a discount in determining the tax basis should not exceed 25% of the related period's profit, only to the extent that it is applicable to profit for the related period, whereas corporate tax would be calculated based on the applicable tax rate over the remaining profit. The requirement stating that deductible investment incentive amount cannot exceed the 25% of annual earnings has been annulled upon the Constitutional Court's decision no: 2010/93, K: 2012/9 issued on 9 February 2012. The full annulment decision has not been published in the Official Gazette as of the report date but the decision for the stay of execution is published in the Official Gazette on 18 February 2012. As of 31 December 2016, there is no investment incentive amount that is planned to be deducted by the Bank from its corporate income in the future and therefore there is no deferred tax asset recognized in the Bank's financial statements related to the investment incentive (31 December 2015: None).

#### 3.10 Financial assets and liabilities

#### 3.10.1 Financial Assets

All financial assets are initially measured at fair value, plus transaction costs.

Financial assets are classified into the following specified categories: financial assets as 'at fair value through profit or loss' (FVTPL), 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### Effective interest method

The effective interest method is a method of calculating the amortized cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognized on an effective interest basis for debt instruments other than those financial assets designated as at FVTPL.

#### Financial assets at FVTPL

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated under this category upon initial recognition. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term or achieved more relevant accounting measurement. Derivatives are also categorized as held for trading unless they are designated as hedges.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.10 Financial assets and liabilities (continued)

#### Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are recorded at amortized cost using the effective interest method less impairment, with revenue recognized on an effective yield basis.

#### Available for sale financial assets

Quoted equity investments and quoted certain debt securities held by the Bank that are traded in an active market are classified as being available-for-sale financial assets and are stated at fair value. The unquoted equity investments that are not traded in an active market but are also classified as available-for-sale financial assets are stated at cost since their value cannot be reliably measured. Gains and losses arising from changes in fair value are recognized in other comprehensive income and accumulated in the investments revaluation reserve with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognized in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

Dividends on available for sale equity instruments are recognized in profit and loss when the Bank has the right to receive any payment.

The fair value of available for sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the prevailing exchange rate at the reporting date. The change in fair value attributable to translation differences that result from a change in amortized cost of the asset is recognized in profit or loss, and other changes are recognized in equity.

#### Due from banks and loans and advances to customers

Due from banks and loans and advances to customers are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term.

When the Bank is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of an asset to the lessee, the arrangement is classified as a finance lease and a receivable equal to the net investment in the lease is recognised and presented within loans and advances.

When the Bank purchases a financial asset and simultaneously enters into an agreement to resell the asset (or a substantially similar asset) at a fixed price on a future date ("reverse repo or stock borrowing"), the arrangement is accounted for as amounts due from banks, and the underlying asset is not recognised in the Bank's financial statements.

Due from banks and loans and advances to customers are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.10 Financial assets and liabilities (continued)

#### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss are subject to impairment testing at each balance sheet date to determine whether there is any indication of impairment of financial asset or financial asset group. An entity shall assess at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred, if and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset and that loss event or events has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. For loans and receivables, the amount of impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced through the use of an allowance account. Changes in allowance accounts are recognized in profit or loss.

With the exception of available for sale equity instruments, if, in a subsequent period the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized. Increase in fair value of available for sale financial assets subsequent to impairment is recognized in directly in equity.

#### Repossessed assets

As part of its treatment of defaulted loans and guarantees, the Bank in a number of cases takes over assets as security for such exposures. Upon repossession the assets are valued at their presumed realisable value. Any deviation from the carrying value of a defaulted or written down exposure upon takeover is classified as a loan write-down. Repossessed assets are carried according to type. Upon final disposal, the deviation from carrying value is entered in profit or loss based on the asset's type in the accounts.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits and other short-term highly liquid investments which their maturities are three months or less from date of acquisition and that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.10 Financial assets and liabilities (continued)

#### Derecognition of financial assets

The Bank derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Bank neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Bank recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Bank retains substantially all the risks and rewards of ownership of a transferred financial asset, the Bank continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

#### 3.10.2 Financial Liabilities

Financial liabilities and equity instruments issued by the Bank are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Bank after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

#### Financial liabilities at fair value through profit or loss

Financial liabilities are classified as at FVTPL where the financial liability is either held for trading or it is designated as at FVTPL. Financial liabilities at FVTPL are stated at fair value, with any resultant gain or loss recognized in profit or loss. The net gain or loss recognized in profit or loss incorporates any interest paid on the financial liability.

#### Other financial liabilities

Other financial liabilities, including funds borrowed, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method plus the interest expense recognized on an effective yield basis.

#### Deposits, funds borrowed and debt securities issued

The Bank is not entitled to collect deposits. Current accounts of loan customers and funds borrowed are the Bank's sources of debt funding.

Current accounts of loan customers and funds borrowed are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### Derecognition of financial liabilities

The Bank derecognizes financial liabilities when, and only when, the Bank's obligations are discharged, cancelled or they expire.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.10 Financial assets and liabilities (continued)

#### Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the date which a derivative contract is entered into and subsequently remeasured at fair value. Any gains or losses arising from changes in fair value of derivatives that do not qualify for hedge accounting are recognised in profit or loss.

Fair values are obtained from quoted market prices in active markets, including recent market transactions, to the extent publicly available, and valuation techniques, including discounted cash flow models and options pricing models as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

#### 3.11 Property and equipment

Property and equipment are carried at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is charged so as to write off the cost or valuation of assets, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets. However, when there is no reasonable certainty that ownership will be obtained by the end of the lease term, assets are depreciated over the shorter of the lease term and their useful lives.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

#### 3.12 Intangible assets

Intangible assets acquired separately are reported at cost less accumulated amortization and accumulated impairment losses. Amortization is charged on a straight-line basis over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

#### Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful lives (three to five years).

Costs associated with developing or maintaining computer software programmes are recognized as an expense as incurred. Costs that are directly associated with the development of identifiable and unique software products controlled by the Bank, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Costs include the software development employee costs and an appropriate portion of relevant overheads.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.13 Impairment of non-financial assets

Assets that have an indefinite useful life, for example goodwill, are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 3.14 Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation, including property under construction for such purposes. Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value.

The Bank's investment properties are valued by external, independent valuation companies on a periodic basis. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction. In the absence of available current prices in an active market, the valuations are based on estimated cash flows expected to be received.

Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the period in which they arise.

When the use of a property changes such that it is reclassified as property, plant and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

If owner occupied property becomes an investment property, the Bank accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognized.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.15 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Bank as lessee

Assets held under finance leases are initially recognized as assets of the Bank at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognized immediately in profit or loss, unless they are directly attributable to qualifying assets.

#### The Bank as lessor

Amounts due from lessees under finance leases are recognized as receivables at the amount of the Bank's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Bank's net investment outstanding in respect of the leases.

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

#### 3.16 Provisions

Provisions are recognized when the Bank has a present obligation as a result of a past event, and it is probable that the Bank will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.17 Employee benefits

Termination and retirement benefits

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Bank. Such payments are considered as being part of defined retirement benefit plan as per International Accounting Standard No. 19 (revised) "Employee Benefits" ("IAS 19").

The retirement benefit obligation recognized in the balance sheet represents the present value of the defined benefit obligation.

Profit-sharing and bonus plans

The Bank recognizes a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### 3.18 Fiduciary assets

Assets held by the Bank in a fiduciary, agency or custodian capacity for its customers are not included in the balance sheet, since such items are not treated as assets of the Bank.

#### 3.19 Use of estimates and judgments

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

#### 3.20 Key sources of estimation uncertainty

Allowances for credit losses

Assets accounted for at amortised cost are evaluated for impairment on a basis described in accounting policy 3.10.

The specific counterparty component of the total allowances for impairment applies to financial assets evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk Function.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 3. Significant accounting policies (continued)

#### 3.20 Key sources of estimation uncertainty (continued)

Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy 3.10. For financial instruments that require varying degrees of judgement depending liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. See also "Valuation of financial instruments" below.

#### 3.21 Functional and presentation currency

These financial statements are presented in TL, which is the Bank's functional currency. Except as indicated, financial information presented in TL has been rounded to the nearest thousand.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 4. Segment reporting

An operating segment is a component of an entity: that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity), whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

The Bank operates in investment, retail and corporate banking. Accordingly, the Bank invests with the funds provided by using the capital market instruments and provides consultancy services so as to provide efficient management and sound financial structure to business enterprises.

The Bank provides investment and operating loans to its commercial and retail customers and also provides service packages consisting of foreign trade operations, investment products, cash management, financial leasing, factoring, and other banking products.

Major financial statement items according to business lines:

			Total operations
31 December 2016	Corporate banking	Other(*)	of the Bank
Operating income	67,847	9,398	77,245
Expenses	(27,395)	-	(27,395)
Profit before income tax	40,452	9,398	49,850
Income tax income/expense	-	-	(8,767)
Profit from continued operations	31,685	9,398	41,083
Profit for the period	31,685	9,398	41,083
Segment assets	1,169,447	104	1,169,551
Non-distributed Asset	-	-	-
Total assets	1,169,447	104	1,169,551
Segment liabilities	1,001,333	_	1,001,333
Shareholders' equity	-	168,218	168,218
Total liabilities	1,001,333	168,218	1,169,551

<sup>(\*)</sup> includes investment, retail and other banking business lines.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 4. Segment reporting (continued)

2015	· Corporate banking	Other(*)	Total operations of the Bank
Operating income	44,447	2,164	46,611
Expenses	(25,205)	-	(25,205)
Profit before income tax	19,242	2,164	21,406
Income tax income/expense	-	-	(5,025)
Profit from continued operations	14,217	2,164	16,381
Profit for the period	14,217	2,164	16,381
31 December 2015			
Segment assets	715,931	209	716,140
Non-distributed Asset	-	_	-
Total assets	715,931	209	716,140
Segment liabilities	587,204	-	587,204
Shareholders' equity	-	128,936	128,936
Total liabilities	587,204	128,936	716,140

<sup>(\*)</sup> includes investment, retail and other banking business lines.

#### Geographical concentration

	Assets	Liabilities	Non-cash loans	Capital expenditures	Net profit / (loss)
31 December 2016					
Domestic	1,027,598	1,072,859	542,776	2,478	41,083
European Union countries	1,624	35,336	, -	, -	· -
OECD countries	11,473	, -	-	<u>.</u>	-
USA, Canada	5,725	35,211	-	-	_
Other countries	123,131	26,145	-	-	-
Total	1,169,551	1,169,551	542,776	2,478	41,083
31 December 2015					
Domestic	713,832	716,140	269,511	1,601	16,381
European Union countries	1,361	· -	· -	· •	•
OECD countries	17	_	-	-	-
USA, Canada	930	-	-	_	-
Other countries	-	<u>-</u>	. <del>-</del>	-	
Total	716,140	716,140	269,511	1,601	16,381

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 5. Cash and cash equivalents

	31 December 2016	31 December 2015
Cash and balances with central banks	314	179
- Cash on hand	95	159
- Balances with central banks	219	20
Due from banks and financial institutions	93,541	106,604
Placements at money markets	42,459	62,353
Cash and cash equivalents in the balance sheet	136,314	169,136

As at 31 December 2016 and 31 December 2015, the details of the balances with central banks and due from banks and financial institutions are as follows:

		31 December 2	016		
	Amou	ınt	Effective interest rate		
	Turkish	Foreign	Turkish	Foreign	
	Lira	currency	Lira	currency	
Delegan with Chantard Book	4	010			
Balances with Central Bank	1 40 175	218	0.10	0.00	
Due from banks and financial institutions	40,175	53,366	9.1%	0.8%	
Placement at money markets	42,459	-	10.1%	-	
Total	82,635	53,584			
		31 December 2	015		
	Amou	nt	Effective into	erest rate	
	Turkish	Foreign	Turkish	Foreign	
	Lira	currency	Lira	currency	
Balances with Central Bank	3	17	_	-	
Due from banks and financial institutions	18,121	88,483	11.43%	_	
Placement at money markets	62,353	-	14.41%	-	
Total	80,477	88,500		·	

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 6. Reserve deposits at Central Bank

	31 December 2016	31 December 2015
Turkish Lira	57,161	43,663
Foreign currency	26,905	3,029
	84,066	46,692

As of December 31, 2016, the compulsory rates for the reserve deposits at the Central Bank of Turkey for Turkish Lira are implemented within an interval from 4% to 10.5% depending on the maturity of deposits (December 31, 2015 – 5% to 11.5%) and the compulsory rates for the foreign currency liabilities are within an interval from 4.5% to 24.5% depending on the maturity of deposits and other liabilities (December 31, 2015 – 5% to 25%).

In accordance with the "Communiqué Regarding the Reserve Requirements", the reserve requirements can be maintained as TL, USD, EUR and standard gold.

According to CBRT press release No. 2014-72 dated October 21, 2014, starting from November 2014, interest is paid on reserve requirements held in TL. Additionally, according to T. C. Central Bank press release No. 2015-35 dated May 2, 2015, starting from May 5, 2015 interest is paid on USD reserve deposits, reserve options and unrestricted deposits.

#### 7. Financial assets at fair value through profit or loss

	31 December 2016	31 December 2015
Derivative financial assets-held for trading	2,593	23,049
Total FVTPL	2,593	23,049

Income and losses comprising the gains and losses related to and liabilities and realised and unrealised fair value changes are reflected in the statement of profit or loss as net trading income / (loss).

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 8. Available for sale investments

	31 De	31 December 2016		mber 2015
		Effective		Effective
	Amount	interest rate	Amount	interest rate
Available-for-sale investments				
at fair value				
Debt instruments (a)	18,991	12.85%	4,465	11.83%
Equity instruments – listed (b)	26,363		29,959	
Equity instruments – unlisted	160		160	
Total available-for-sale				
investments at fair value	45,514		34,584	

- (a) Available for sale debt instruments include government bonds denominated in TL amounting to TL 805 (31 December 2015: TL 1,130), bank bonds amounting to TL 2,044 (31 December 2015: None) and Eurobonds amounting to TL 3,699 (31 December 2015: None) and the remaining portion amounting to TL 12,443 Thousand (31 December 2015: TL 3,335 Thousand) consists of private sector bonds.
- (b) The Bank holds 15.97% of Nurol Gayrimenkul Yatırım Ortaklığı A.Ş. ("Company")'s shares as of 31 December 2016 and the investment is accounted under available for sale investments, as the Bank has no significant influence on the Company. As of the balance sheet date the shares are accounted for using the market price and fair value reserve of TL 24,146 Thousand is accounted under equity (31 December 2015: TL 27,743 Thousand).

#### 9. Loans and advances to customers

	31 December 2016			
	Amount			
	TL	Foreign currency	Total	
Finance lease receivables		-		
Factoring receivables	46,169	-	46,169	
Short-term loans	227,222	8,600	235,822	
Medium and long-term loans	184,358	310,451	494,809	
Total performing loans	457,749	319,051	776,800	
Less: Portfolio provision	5,829	-	5,829	
Non-performing loans	28	_	28	
Less: Reserve for possible loan losses	(28)	-	(28)	
Total non-performing loans (net)				
Transferred assets (*)	6,430		6,430	
Total loans, net	458,350	319,051	777,401	

<sup>(\*)</sup> Transferred assets comprise non-performing loans amounting to TL 9,035, in gross transferred to an asset management company under revenue sharing arrangement in 2015, but have not been derecognized by the Bank as the Bank has retained substantially all the risks and rewards of ownership of the transferred asset. The Bank reflects such loans at amortized cost net of impairment in the statement of financial position.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

	31 December 2015 Amount		
		Foreign	
	TL	currency	Total
Finance lease receivables	8,792	_	8,792
Factoring receivables	-	-	-
Short-term loans	208,477	28,764	237,241
Medium and long-term loans	113,544	69,137	182,681
Total performing loans	330,813	97,901	428,714
Less: Portfolio provision	(3,161)	-	(3,161)
Non-performing loans	540	-	540
Less: Reserve for possible loan losses	(150)	-	(150)
Total non-performing loans (net)	390		390
Transferred assets	5,768	-	5,768
Total loans, net	333,810	97,901	431,711

#### Movements in non-performing loans:

	31 December 2016	31 December 2015
Reserve at beginning of period	3,311	1,912
Provision for possible loan losses	2,668	4,282
Recoveries	(126)	-
Provision, net of recoveries	2,542	4,282
Disposal of non-performing loans	4	(2,883)
Reserve at end of period	5,857	3,311

Loans and advances to customers include the following finance lease receivables.

	31 December	31 December
	2016	2015
Gross investment in finance leases, receivable:		
Less than one year	-	7,484
Between one and five years	-	2,381
_	-	9,865
Unearned future income on finance leases	-	(1,073)
Net investment in finance leases	-	8,792
The net investment in finance leases comprises:		
Less than one year	-	6,492
Between one and four years	-	2,300
	-	8,792

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 10. Property and equipment

	Office	Furniture	Other fixed	
	equipment	and fixtures	assets	Total
Cost				
Balance at 1 January 2016	1,666	319	1,309	3,294
Acquisitions	1330	11	-	1,340
Disposals	-	-	-	-
Balance at 31 December 2016	2,996	330	1,309	4,635
<b>Depreciation</b> Balance at 1 January 2016	1,297	76	320	1,693
Depreciation charge for the period Disposals	183	51	230	464 -
Balance at 31 December 2016	1,480	127	550	2,157
Carrying value as of 31 December 2016	1,516	203	759	2,478

	Office	Furniture	Other fixed	
	Equipment	and fixtures	assets	Total
Cost				
Balance at 1 January 2015	1,668	652	591	2,911
Acquisitions	253	250	1,028	1,531
Disposals	(255)	(583)	(310)	(1,148)
Balance at 31 December 2015	1,666	319	1,309	3,294
Depreciation				
Balance at 1 January 2015	(1,366)	(615)	(442)	(2,423)
Depreciation charge for the	, , ,	` ,	` ,	
period	(163)	(34)	(185)	(382)
Disposals	232	573	307	1,112
Balance at 31 December 2015	(1,297)	(76)	(320)	(1,693)
Carrying value as of 31				
December 2015	369	243	989	1,601

As of 31 December 2016 tangible assets were insured to the extent to TL 2,478 Thousand in total.

The estimated useful lives are as follows:

Motor vehicles Office equipment, furniture and fixtures Leased assets 5 - 7 years 5 - 15 years

shorter of 5 - 10 years and the lease term

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

# 11. Intangible assets

	Software	Total
Cost		
Balance at 1 January 2016	4,311	4,311
Additions	521	521
Balance at 31 December 2016	4,832	4,832
Amortization and impairment		
Balance at 1 January 2016	3,157	3,157
Amortization charge for the period	288	288
Balance at 31 December 2016	3,445	3,445
Carrying value as of 31 December 2016	1,387	1,387
	Software	Total
Cost		
Balance at 1 January 2015	4,038	4,038
Additions	273	273
Balance at 31 December 2015	4,311	4,311
Amortization and impairment		
Balance at 1 January 2015	(3,017)	(3,017)
Amortization charge for the period	(140)	(140)
Balance at 31 December 2015	(3,157)	(3,157)
Carrying value as of 31 December 2015	1,154	1,154

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 12. Investment property

As of 31 December 2016, the Bank has investment property amounting to TL 19,920 (31 December 2015: 3,427).

The Company accounts its investment property under fair value model.

#### 13. Other Assets

The Bank concluded a "Pre-emption agreement" having 2 years term with a company over the real estate property with a value of 24,4 million USD on March 28, 2016. The Bank recognises the aforementioned amount in other assets.

#### 14. Funds borrowed

	31 December 2016 31 December 201		015			
		Foreign			Foreign	
	TL	currency	Total	TL	currency	Total
Funds borrowed Obligations under repurchase	11,531	148,602	160,133	40,531	120,292	160,823
agreements	15,828		15,828	727	-	727
	27,359	148,602	175,961	41,258	120,292	161,550

The effective interest rate for funds borrowed denominated in USD is 0.56% (31 December 2015 – 1.74%), in EUR is 1.02% (31 December 2015 – 3.45%) and in TL is 9.72% (31 December 2015 – 10.36%).

The Bank has not had any defaults of principal, interest or redemption amounts or other breaches of loan covenants as at 31 December 2016 (31 December 2015 – None).

#### 15. Debt securities issued

The Bank has issued bonds on July 15, 2016 with a nominal value of TL 50,000, interest rate of 10.80% and 178 days maturity; on August 16, 2016 with a nominal value of TL 65,000, interest rate 11.50% and 178 days maturity; on October 27, 2016 with a nominal value of TL 50,000, interest rate 11.25% and 178 days maturity; on October 27, 2016 with a nominal value of TL 50,000, interest rate 11.19% and 91 days maturity; on October 4, 2016 with a nominal value of TL 70,000, interest rate 11% and 171 days maturity; on October 22, 2016 with a nominal value of TL 100,000, interest rate 10.90% and 176 days maturity; on November 29, 2016 with a nominal value of TL 37,500, interest rate 13.55% and 911 days maturity; on November 29, 2016 with a nominal value of TL 3,00, interest rate 13.80% and 1095 days maturity; on December 23, 2016 with a nominal value of TL 42,750, interest rate 13.80% and 1095 days maturity; on December 29, 2016 with a nominal value of TL 46,440, interest rate 11.30% and 160 days maturity; on November 29, 2016 with a nominal value of TL 37,500, interest rate 3.10% and 545 days maturity and on September 2, 2016 with a nominal value of TL 3,000, interest rate 11.75% and 483 days maturity.

	. 31	31 December 2016 Foreign		31	December 2	)15
				Foreign		
	TL	Currency	Total	TL	currency	Total
Bonds	525,853	-	525,853	382,400	-	382,400
	525,853	-	525,853	382,400	-	382,400

## NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 16. Subordinated debts

· · · · · · · · · · · · · · · · · · ·	31 December 2016 Foreign		31 D	ecember 201	15	
			Foreign		<u> </u>	
	TL	currency	Total	TL	currency	Total
Bonds (*)	-	53,364	53,364	-	-	-
	-	53,364	53,364	-	=	

<sup>(\*)</sup> The Bank has made eurobond issue at a nominal value of 10,000,000 USD with a coupon payment once in 6 months, fixed rate, and 10 years of maturity through sales to qualified investors method on March 31, 2016 and received a loan from World Business Capital at an amount of 5,000,000 USD with an interest rate of 6,65%, 10 years maturity, floating rate and quarterly interest payment. (31 December 2015: None).

#### 17. Other liabilities

	31 December 2016	31 December 2015
Cash collaterals (*)	210,109	21,405
Taxes and funds payable	2,381	1,381
Others	11,610	12,252
	224,100	35,038

<sup>(\*)</sup> The balance includes cash collaterals received for the derivative transactions made with the corporate customers.

#### 18. Provisions

	31 December 2016	31 December 2015
Provision for non-cash loans	906	1,029
Employee termination benefits	693	685
Unused vacation accrual	660	460
Provision for lawsuits	407	450
Bonus accrual	-	1,000
Other	46	16
	2,712	3,640

The movement in vacation pay liability is as follows:

	2016	2015
At 1 January	460	404
Provision provided /(reversal)	200	56
At 31 December	660	460

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 18. Provisions (continued)

The movement in provision for bonus accrual is as follows:

	2016	2015
At 1 January	1,000	247
Provision provided	1,000	1,000
Bonus paid	(2,000)	(247)
At 31 December	-	1,000

The movement in provision for employee termination benefits is as follows:

	2016	2015
At 1 January	685	565
Service cost	8	160
Interest cost	-	15
Benefits paid	-	(55)
Provision reversal	-	-
Actuarial gain /loss	-	-
At 31 December	693	685

#### **Employee termination benefits**

Under Turkish Labor Law, the Group is required to pay termination benefits to each employee who has completed certain years of service and whose employment is terminated without due cause, who is called up for military service, dies or retires after completing 25 years of service and reaches the retirement age (58 for women and 60 for men).

The amount payable consists of one month's salary limited to a maximum of TL 4,297.21 for each period of service (2015: TL 3,541.37).

Retirement pay liability is not subject to any kind of funding legally. Provision for retirement pay liability is calculated by estimating the present value of probable liability amount arising due to retirement of employees. IAS 19 *Employee Benefits* stipulates the development of company's liabilities by using actuarial valuation methods under defined benefit plans. In this direction, actuarial assumptions used in calculation of total liabilities are described as follows:

The principal assumption is that the maximum liability for each year of service will increase parallel with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying financial statements as at 31 December 2016, the provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. The provisions at the respective balance sheet dates have been calculated by using 7.00% (31 December 2015: 6.00%) annual inflation rate and 11.00% (31 December 2015: 8.40%) discount rate.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 19. Taxation

The Bank is subject to taxation in accordance with the tax procedures and the legislation effective in Turkey.

In Turkey, corporate tax rate is 20%. The tax legislation provides for a temporary tax of 20% to be calculated and paid based on earnings generated for each quarter. The amounts which are calculated and paid are offset against the final corporate tax liability for the year.

Corporate tax losses can be carried forward for a maximum period of five years following the year in which the losses were incurred. The tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years. Corporate tax returns are required to be filed by the twenty-fifth day of the fourth month following the year-end balance sheet date and taxes must be paid in one instalment by the end of the fourth month.

#### Income tax recognised in the income statement

The components of income tax expense as stated below:

	31 December 2016	31 December 2015
Current tax		
Current income tax	(14,582)	(1,966)
Deferred income / (expense) tax		
Relating to origination and reversal of temporary differences	5,815	(3,059)
Income tax expense reported in the income statement	(8,767)	(5,025)

#### Reconciliation of effective tax rate

Reconciliation between tax expense and the accounting profit multiplied by the statutory income tax rate for the years ended 31 December 2016 and 31 December 2015 is as follows:

	31 December	31 December	
	2016	2015	
Profit before income tax	49,850	21,406	
Income tax using the domestic corporate tax rate 20%	(9,970)	(4,281)	
Disallowable expenses	976	(744)	
Other	227	-	
Total income tax expense in the profit or loss	(8,767)	(5,025)	

Movement of net deferred tax assets can be presented as follows:

	31 December	31 December	
	2016	2015	
Deferred tax assets / (liability), net at 1 January	(4,119)	(657)	
Deferred tax recognised in the profit or loss	5,815	(3,059)	
Deferred income tax recognised in other comprehensive income	1,386	(403)	
Deferred tax assets/(liabilities), net at end of December	3,082	(4,119)	

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 19. Taxation (continued)

#### Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

	31 December 2016		31 December 20		)15	
	Assets	Liabilities	Net	Assets	Liabilities	Net
Liability for employee						
benefits	271	_	271	229	-	229
Valuation of available						
for sale financial assets	68	-	68	_	(1,388)	(1,388)
Economic life property and					,	` ' '
equipment	_	(136)	(136)	-	(60)	(60)
Derivatives	2,022	· -	2,022	_	(4,518)	(4,518)
Prepaid commissions	· <del>-</del>	_	-	1,248	-	1,248
Other	1,261	(404)	857	568	(198)	370
	3,622	(540)	3,082	2,045	(6,164)	(4,119)

# 20. Commitments and contingencies

In the normal course of business, the Bank enters into a number of contractual commitments on behalf of its customers and is a party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. These contractual commitments consist of commitments to extend credit, commercial letters of credit and standby letters of credit and guarantees. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of the conditions established in the contract. Commercial letters of credit ensure payment by a bank to a third party for a customer's foreign or domestic trade transactions, generally to finance a commercial contract for the shipment of goods.

Standby letters of credit and financial guarantees are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. All of these arrangements are related to the normal lending activities of the Bank. The Bank's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and commercial and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

As at 31 December 2016; commitments and contingencies comprised the following:

	31 December	31 December	
	2016	2015	
Letters of guarantee	469,152	260,755	
Bank acceptance	65,105	5,731	
Letters of credit	8,519	3,025	
Other commitments	249	235	
Total	543,025	269,746	

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 21. Derivatives

As at 31 December 2016; derivative financial instruments are comprised the following. This table shows the fair values of derivative financial liabilities.

	<b>31 December 2016</b>		31 Dec	ember 2015
	Fair Value	Notional Amount in Turkish Lira equivalent	Fair Value	Notional Amount in Turkish Lira equivalent
Derivative financial liabilities – FVTPL	12,703	1,031,617	457	581,510
	12,703	1,031,617	457	581,510

#### 22. Share capital and reserves

### Share capital

As at 31 December 2016 and 31 December 2015, the composition of shareholders and their respective percentage of ownership are summarised as follows:

	31 December 2016		31 December 2015	
	Amount	%	Amount	%
Nurol Holding A.Ş.	35,171	78	35,171	78
Nurol İnşaat ve Tic. A.Ş.	7,182	16	7,182	16
Nurol Otelcilik ve Turizm İşletmeciliği A.Ş.	397	1	397	1
Others	2,250	5	2,250	5
Total	45,000		45,000	

As at 31 December 2016 and 31 December 2015, the authorised share capital comprised of 45,000 ordinary shares having a par value of TL full 1,000. All issued shares are paid.

#### Legal reserves

The legal reserves consist of first and second legal reserves in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve reaches a maximum of 20% of the entity's share capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the entity's share capital. The first and second legal reserves are not available for distribution unless they exceed 50% of the share capital, but may be used to absorb losses in the event that the general reserve is exhausted.

As at 31 December 2016, the Bank's legal reserves amounted to TL 2,913 Thousand (31 December 2015 – TL 1,972 Thousand).

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

## 22. Share capital and reserves (continued)

#### Available-for-sale reserve

The available-for-sale reserve includes the cumulative net change in the fair value of available-for-sale available for sale investments until the investment is derecognised or impaired.

Movement in available-for-sale reserve is as follows:

At 31 December 2015	26,334
At 1 January 2016	26,334
Change in fair value of available-for-sale financial assets (net of tax)	(1,801)
At 31 December 2016	24,533

#### 23. Net interest income

	31 December 2016	31 December 2015
Interest income		-
Loans and advances to customers	134,659	82,207
Deposits with banks and other financial institutions	2,097	2,229
Held for trading and available for sale investments	2,089	2,111
Financial leases	26	1,353
Other	441	761
	139,312	88,661
Interest expense		
Funds borrowed	5,815	4,929
Debt securities issued	48,441	35,387
Interbank funds borrowed	1,997	1,725
	56,253	42,041
Net interest income	83,059	46,620

#### 24. Net fee and commission income

	31 December 2016	31 December 2015	
Fee and commission income	•		
Non-cash loans	5,615	5,062	
Other (*)	14,117	7,194	
Total fee and commission income	19,732	12,256	

<sup>(\*)</sup> Right to purchase, which is calculated with respect to real estate right to purchase agreement concluded with a company, is recognized as revenue through rediscounting the premium amount.

Fee	and	commission	expense
MI	1	. 1	

Non-cash loans	708	544
Other	4,853	2,449
Total fee and commission expense	5,561	2,993
Net fee and commission income	14,171	9,263

## NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

# 25. Net trading income/loss

	31 December 2016	31 December 2015
Gain / (loss) on foreign exchange rate fluctuations	(13,513)	(17,996)
Gain / (loss) from securities	1,145	1,258
Gain / (loss) on derivatives	(15,767)	9,701
Total	(28,135)	(7,037)

# 26. Other operating income

	31 December 2016	31 December 2015
Reversal of provision	273	(1,816)
Fair value gain on investment properties(*)	6,964	-
Other	913	(419)
	8,150	(2,235)

<sup>(\*)</sup> The Bank has gained real estate revaluation income over the real estate which is passed into the ownership of the Bank because of the loan debt.

# 27. Other provision expenses

	1 January- 31 December 2016	1 January- 31 December 2015
Bonus expenses	-	1,000
Unused vacation expenses	25	92
Other expenses	200	8
Total	225	1,100

# 28. Personnel expenses

·	31 December 2016	31 December 2015
Wages and salaries	9,389	8,449
Compulsory social security obligations	815	610
Other benefits	2,027	666
Total	12,231	9,725

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 29. Administrative expenses

	31 December 2016	31 December 2015
Nuvel Helding ve charges	4,160	3,033
Nurol Holding re-charges	•	•
Taxes and duties expenses	307	239
Rent expenses	1,228	1,041
Audit and advisory expenses	1,148	569
Computer expenses	853	715
Telecommunication expenses	661	719
Transportation expenses	133	131
Maintenance expenses	202	145
Hosting expenses	207	191
Advertising expenses	6	6
Office supplies	31	24
Expenses for the disposal of assets	-	180
Notary expenses	629	623
Other various administrative expenses	2,073	1,960
Total	11,638	9,576

#### 30. Financial risk management objectives and policies

#### a) Introduction and overview

The Bank has exposure to the following risks from financial instruments:

- credit risk
- market risks

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

#### Risk management framework

The Bank's risk approach is to achieve sound and sustainable low risk profile, through the identification, the measurement and the monitoring of all types of risks inherent in the nature of the business activities. The main principle of the Bank is to manage the credit risk effectively and to eliminate the other types of risk by not carrying positions.

In the course of its normal operations, the Bank is exposed to a number of risks such as credit risk, liquidity risk, market risk and operational risk, The Bank's risk policy can be summarised as:

- well managing the credit risk through a high standardised credit risk management
- eliminating liquidity risk
- minimising market risk

In accordance with the Bank's general risk management strategy; the Bank aims to eliminate and hedge its currency, interest rate and maturity positions that might create liquidity or market risk to the Bank. Additionally, in order to minimise the market risk, marketable securities portfolio is limited proportional to the total assets size.

Board of Directors is the highest authority to set all risk management guidelines, and it is responsible for ensuring that the Bank implements all necessary risk management techniques in compliance with the related regulatory requirements in Turkey.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

All risk levels are set and approved by the Board of Directors on a regularly basis, and it is announced to the organization.

The Bank manages its exposure to all types of risks through the Asset and Liability Committee, comprising members of senior management, and a representative of main shareholder.

In summary, in order not to be exposed to any liquidity, interest rate, market and foreign currency risk, the Bank always keeps its funding structure in line with the asset structure (in terms of currency, maturity and interest rate) and hedges its positions through various derivative transactions, In addition to that, the Bank does not take any speculative positions on currency, interest rate and maturity that might create any liquidity or market risk to the Bank.

#### b) Credit risk

Credit risk represents the risk arising from the counter party's not fulfilling its responsibilities stated in the agreement either partially or totally. Credit Risk Management Committee is responsible for managing credit risk at the Bank.

Total amount of credits granted to a group is subject to certain credit risk limits. According to the decision taken by the Board of Directors; the maximum amount of the loan to be granted to a group (cash and non-cash) is limited with the calculation of certain percentages of the shareholders' equity based on the rating of the group. Furthermore, concentration risk is monitored on monthly basis in terms of industry, rating by risk group and customer.

The credibility of the debtors of the Bank is assessed periodically. Loan limits of the loan customers are revised periodically in line with the Bank's procedures. The Bank analyses the credibility of the loans within the framework of its loan policies and obtains collaterals for loans and other receivables.

The restructured and rescheduled loans are evaluated in the Bank's current rating system besides the follow up method determined in the related regulation.

#### Credit risk by risk groups

	Individual	Corporate	Leasing	Total
31 December 2016				
Performing loans	4,265	725,372	_	729,637
Factoring loans	1,205	46,169	_	46,169
Loans under close monitoring	_	994	_	994
Non-performing loans	_	28	_	28
Gross	4,265	772,563	-	776,828
Transferred asset		6,430		6,430
Reserve for possible loan losses	-	(28)	_	(28)
Collective impairment	<u></u>	(5,829)	_	(5,829)
Total	4,265	773,136	•	777,401
31 December 2015				
Performing loans	201	419,721	8,792	428,714
Loans under close monitoring			-,	-
Non-performing loans	24	516	-	540
Gross	225	420,237	8,792	429,254
Transferred asset	-	5,768		5,768
Reserve for possible loan losses	(24)	(126)	_	(150)
Collective impairment	-	(3,161)	_	(3,161)
Total	201	422,718	8,792	431,711

### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

### b) Credit risk (continued)

Exposure to credit risk

		D . C .	1. 1.	Loans and advances to		
<u> </u>		Due from		customers		
	Notes	31 December 2016	31 December 2015	31 December 2016	31 December 2015	
Carrying amount		136,000	168,957	777,401	431,711	
Individually impaired - Non-performing financial assets		-	-	28	540	
Gross amount		-	-	28	540	
Reserve for possible loan losses	8	-	-	(28)	(150)	
Collective impairment		-	-	(5,829)	(3,161)	
Carrying amount		-	-	(5,829)	(2,771)	
Past due but not impaired			_	_	_	
Carrying amount			<b>-</b>			
Neither past due nor impaired		136,000	168,957	729,466	421,855	
Carrying amount		136,000	168,957	729,466	421,855	
Restructured and rescheduled loans and other receivables		-	-	53,764	12,627	
Carrying amount		_	<u> </u>	53,764	12,627	
Carrying amount (amortised cost)		136,000	168,957	777,401	431,711	

#### Impaired loans and advances

Individually impaired loans are loans and advances for which the Bank determines that there is objective evidence of impairment and it does not expect to collect all principal and interest due according to the contractual terms of the loan.

#### Past due but not impaired loans

Past due but not impaired loans are those for which contractual interest or principal payments are past due, but the Bank believes that impairment is not appropriate on the basis of the level of security / collateral available and / or the stage of collection of amounts owed to the Bank.

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

#### b) Credit risk (continued)

Exposure to credit risk (continued)

Reserve for possible loan losses

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio.

The Bank establishes an allowance for impairment losses on assets carried at amortised cost that represents its estimate of incurred losses in its loan portfolio.

#### Write-off policy

The Bank writes off a loan balance and any related allowances for impairment losses, when Bank position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not sufficient to pay back the entire exposure,

#### Collateral policy

The Bank holds collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over due from banks, except when securities are held as part of reverse repurchase and securities borrowing activity.

### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

# 30. Financial risk management objectives and policies (continued)

### b) Credit risk (continued)

Collateral policy (continued)

The breakdown of performing cash and non-cash loans and advances to customers by type of collateral is as follows:

Cash loans	31 December 2016	31 December 2015
Secured cash loans	744,178	360,892
Secured by pledged cash collateral	50,999	60,208
3 <sup>rd</sup> party guarantees	313,617	131,504
Secured by mortgages	100,650	<i>94,787</i>
Secured by customer cheques & acts	<i>8,653</i>	15,019
Leasing	-	<i>8,450</i>
Vehicle pledge	<i>73,621</i>	19,346
Marketable securities	115,500	-
Assignment of receivables	81,138	31,578
Non-secured cash loans	17,905	60,358
Accrued interest income on loans	15,318	7,464
Total performing cash loans	777,401	428,714
Non-cash loans <sup>(1)</sup>	31 December 2016	31 December 2015
Secured non-cash loans	248,041	160,641
Personal guarantees	248,027	158,881
Secured by cash collateral	14	14
Assigment of receivables	-	246
Secured by customer cheques & acts	-	1,500
Non-secured non cash loans	221,111	100,114
Total non-cash loans	469,152	260,755

<sup>(1)</sup> Other commitments, letters of credit and bank acceptances are not included.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

# 30. Financial risk management objectives and policies (continued)

### b) Credit risk (continued)

#### Segment concentration

The Bank monitors concentrations of credit risk by sector and by geographic location. An analysis of concentrations of credit risk from due from banks and loans and advances to customers at the reporting date is shown below:

	Due from banks		Loans and advances t	es to customers	
	2016	2015	2016	2015	
Banks	136,000	168,957		-	
Manufacturing		-	19,101	38,536	
Production		-	19,101	38,536	
Construction		-	99,405	28,050	
Services		-	384,674	223,912	
Wholesale and retail trade		-	111,627	115,900	
Hotel food and beverage services		_	-	-	
Financial institutions		-	129,419	65,179	
Communication services			11,415	23,417	
Health and social services		-	-	-	
Renting Service			132,213	19,416	
Other		-	274,221	140,823	
Non-performing loans net		-	-	390	
Total	136,000	168,957	771,401	431,711	

	Due from ban	ks	Loans and advances to customers			
Notes	2016	2015	2016	2015		
Turkey	134,001	166,649		307,272		
Europe	1,624	1,361		-		
Other	375	947	139,974	124,439		
5, 8	136,000	168,957	777,401	431,711		

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

#### b) Credit risk (continued)

Fair value through profit or loss (FVTPL)

At 31 December 2016, the Bank has financial assets at FVTPL amounting to TL 2,593 Thousand (31 December 2015– TL 23,049 Thousand). An analysis of the credit quality of the maximum credit exposure is as follows:

	Note	31 December 2016	31 December 2015
Derivatives	7	2,593	23,049
Fair value and carrying amount		2,593	23,049

## c) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset.

Liquidity risk is a substantial risk in the Turkish market, which exhibits significant volatility.

Management of liquidity risk

In order to manage this risk, the Bank measures and manages its cash flow commitments on a daily basis and maintains liquid assets, which it judges sufficient to meet its commitments.

The calculation method used to measure the banks compliance with the liquidity limit is set by Banking Regulatory and Supervision Agency ("BRSA"). In November 2006, BRSA issued a new communique on the measurement of liquidity adequacy of the banks. The Bank's liquidity ratios in 2016 and 2015 are as follows:

	First maturity bracket	t (weekly)	Second maturity bracket (monthly)		
	Foreign currency (%)	Total (%)	Foreign currency (%)	Total (%)	
2016 average 2015 average	176 302	238 262	106 108	137 137	

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

### c) Liquidity risk (continued)

As at 31 December 2016 and 31 December 2015, the following table provides the contractual maturities of the Bank's financial liabilities.

_							
		•	31 Dece	mber 2016			
_	Carrying	Contractual	6 month	6 to 12	1 to 2	2 to 5	more than 5
_	Amount	cash flows	or less	months	years	years	Years
Funds borrowed	175,961	214,012	80,793	63,113	17,376	-	52,730
Debt securities Issued	525,853	563,482	477,232	-	3,000	83,250	-
_	701,814	777,494	558,025	63,113	20,376	83,250	52,730
_			31 Dece	mber 2015			
_	Carrying	Contractual	6 month	6 to 12	1 to 2	2 to 5	more than 5
-	Amount	cash flows	or less	months	years	years	Years
Funds borrowed	161,550	200,694	200,694		_	_	
Debt securities Issued	382,400	389,140	204,700	153,511	30,929	-	
_	543,950	550,340	365,900	153,511	30,929	-	

Exposure to liquidity risk

Maturity analysis of monetary assets and liabilities according to their remaining maturities is presented below:

		Less than	1.2	2.12	1.5	O 5	Y11341613	
31 December 2016	Demand	one month	1-3 months	3-12 months	1-5 years	Over 5 years	Unidentified maturity	Total
Cash and cash equivalents	2,736	133,578	-	-	-	-	-	136,314
Reserve deposits	57,161	26,905	-	-	-	-	-	84,066
FVTPL investments	_	1,961	405	-	227	-	-	2,593
Available for sale investments  Loans and advances to			2,045	7,973	5,276	3,699	26,521	45,514
customers	-	86,325	2,031	248,268	397,156	43,621	-	777,401
Other assets		98,713					24,950	123,663
Total assets	59,897	347,482	4,481	256,241	402,659	47,320	51,471	1,169,551
Funds borrowed (*)	-	37,721	22,821	81,112	16,702	35,211	-	193,567
Debt securities issued(**)	-	99,522	191,648	170,858	63,825	35,758	-	561,611
Derivative financial liabilities	-	3,385	4,554	4,764	-	-	-	12,703
Other liabilities	24,164	102,812	111,687	-	17		162,990	401,670
Total liabilities	24,164	243,440	330,710	256,734	80,544	70,969	162,990	1,169,551
Liquidity gap	35,733	104,042	(326,229)	(493)	322,115	(23,649)	(111,519)	_
Off Balance Sheet Position	•	(1,363)	(4,715)	593	20,358	-	-	14,873
Receivables from derivatives		150,308	201,452	88,235	83,250	_	-	523,245
Liabilities from derivatives	_	151,671	206,167	87,642	62,892	_	-	508,372
Non cash loans	-	•	_	29,936	46,302	466,537	_	542,776

<sup>(\*)</sup> Includes Subordinated loans amounting to TL 17,606 in over 5 year line.

<sup>(\*\*)</sup> Includes Subordinated bonds amounting to TL 35,758 in over 5 year line.

### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

# 30. Financial risk management objectives and policies (continued)

# c) Liquidity risk (continued)

Exposure to liquidity risk (continued)

31 December 2015	Demand	Less than one month	1-3 months	3-12 months	1-5 years	Over 5 years	Unidentified maturity	Total
Cash and cash equivalents	2,588	166,548	-	-	-	_	-	169,136
Reserve deposits	-	46,692	-	-	-	-	-	46,692
FVTPL investments	-	14,353	1,401	7,295	-	-	-	23,049
Available for sale investments	-	-	-	2,463	2,000	-	30,121	34,584
Loans and advances to customers	-	68,998	127,722	104,488	124,345	5,768	390	431,711
Other assets	3,427	1,915	1,491	-	-	-	4,135	10,968
Total assets	3,427	301,094	130,614	114,246	124,345	5,768	34,646	716,140
Funds borrowed	-	49,061	91,392	21,097	-	-	-	161,550
Debt securities issued	-	69,559	73,609	208,488	30,744	-	-	382,400
Derivative financial liabilities	-	457	-	-	-	-	-	457
Other liabilities	13,466	29,275	_	56	-	-	128,936	171,733
Total liabilities	13,466	148,352	165,001	229,641	30,744	-	128,936	716,140
Liquidity gap	_(10,039)	152,742	(34,387)	(115,395)	95,601	5,768	(94,290)	<u> </u>
Off Balance Sheet Position		7,993	7,757	5,634	(12)	-		21,372
Receivables from derivatives	-	125,187	99,034	75,860	1,360	-	-	301,441
Liabilities from derivatives	-	117,194	91,277	70,226	1,372	-		280,069
Non cash loans	-		-	9,195	107,048	153,268		269,511

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

#### d) Market risk

Market risk is the risk that changes in market prices such as interest rate, equity prices, foreign exchange rates and credit spreads will affect the Bank's income or the value of its holdings of financial instruments.

The Board of Directors of the Bank determines the risk limits for primary risks carried by the Bank and periodically revises these limits. For the purpose of hedging market risk, the Bank primarily aims to balance the foreign currency position, collateralise the loans and manage liquidity.

The market risk arising from trading portfolio is monitored, measured and reported using Standardised Approach to the legal legislation. The monthly market risk report and the weekly currency risk reports prepared are reported to BRSA.

31 December 2016 and 31 December 2015 calculated as per the statutory financial statements prepared for BRSA reporting purposes within the scope of "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" published in Official Gazette no. 28337 dated 28 June 2012, are as follows:

	2016			2015			
	Average	Highest	Lowest	Average	Highest	Lowest	
Interest rate risk	1,210	3,965	340	651	1,425	257	
Equity price risk	-	-	-	-	-	-	
Currency risk	492	1,056	87	1,389	2,817	710	
Counter party risk	268	1,647	-	1,915	3,244	888	
Total value-at-risk	1,970	6,668	427	3,955	7,486	1,855	

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

#### d) Market risk (continued)

Currency risk

The Bank takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. Foreign currency risk indicates the possibility of the potential losses that the Bank is subject to due to the exchange rate movements in the market.

Position limit of the Bank related with currency risk is determined according to Foreign Currency Net Position Standard ratio determined by BRSA.

The concentrations of assets, liabilities and off balance sheet items are as follows:

1020 11	USD	Euro	Others	Total
2016				
Assets				
Cash and cash equivalents	5,199	21,774	-	26,973
Reserve deposits at Central Bank	36,614	16,883	87	53,584
Loans and advances to customers	50,291	268,760	-	319,051
Available for sale investments	3,699	_	_	3,699
Other assets	89,944	-	-	89,944
Total assets	185,747	307,417	87	493,251
Liabilities				
Funds borrowed	44,538	104,064	-	148,602
Subordinated debts	53,364	_	_	53,364
Other liabilities	3,274	206,760	-	210,034
Total liabilities	101,176	310,824	-	412,000
Gross exposure	84,571	(3,407)	87	81,251
Off-balance sheet position				
Net notional amount of derivatives	(83,863)	4,223	-	(79,640)
Net exposure	708	816	87	1,611

## NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

# 30. Financial risk management objectives and policies (continued)

# d) Market risk (continued)

Currency risk (continued)

	USD	Euro	Others	Total
2015				
Assets				
Cash and cash equivalents	2,692	85,754	54	88,500
Reserve deposits at Central Bank	-	3,112	-	3,112
Loans and advances to customers	33,566	64,335	-	97,901
Available for sale investments	-	_	-	-
Other assets	58	-	-	58
Total assets	36,316	153,201	54	189,571
Liabilities				
Funds borrowed	11,496	108,796	_	120,292
Other liabilities	12,977	777	-	13,754
Total liabilities	24,473	109,573		134,046
Gross exposure	11,843	43,628	54	55,525
Off-balance sheet position				
Net notional amount of derivatives	(11,367)	(43,251)	-	(54,618)
Net exposure	476	377	54	907

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

### 30. Financial risk management objectives and policies (continued)

#### d) Market risk (continued)

Currency risk (continued)

Sensitivity analysis

A 10 percent weakening of TL against the foreign currencies at 31 December 2016 and 31 December 2015 would have effect on the equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2015.

2016	Equity	Profit or loss
EUR	82	82
USD	71	71
Other currencies	9	9
	162	162

2015	Equity	Profit or loss
EUR	38	38
USD	48	48
Other currencies	5	5
	91	91

A 10 percent strengthening of the TL against the foreign currencies at 31 December 2016 and 31 December 2015 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

#### Interest rate risk

Interest rate risk that would arise from the changes in interest rates depending on the Bank's position is managed by the Asset and Liability Committee of the Bank.

Interest rate sensitivity of assets, liabilities and off balance sheet items is analysed by top management in the Asset and Liability Committee meetings held every week by taking the market developments into consideration.

The Management of the Bank follows the interest rates in the market on a daily basis and revises interest rates of the Bank when necessary.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

### 30. Financial risk management objectives and policies (continued)

#### d) Market risk (continued)

Interest rate risk (continued)

The following table indicates the periods in which financial assets and liabilities reprice as of 31 December 2016 and 31 December 2015:

	Less than 1 month	1-3 months	3-12 months	1-5 years	More than 5 years	Non interest bearing	Total
As at 31 December 2016						<b></b>	
Assets							
Cash and cash equivalents	133,578	-	-	-	-	2,736	136,314
Reserve deposits at Central Bank	26,905	-	-	-	-	57,161	84,066
FVTPL investments	1,961	405	-	227	-	-	2,593
Available for sale investments	-	8,192	1,825	5,276	3,699	26,522	45,514
Loans and advances to customers	86,325	2,031	248,268	397,156	43,621	-	777,401
Other assets						123,663	123,663
Total assets	248,769	10,628	250,093	402,659	47,320	210,082	1,169,551
Liabilities							
Funds borrowed	37,722	22,820	81,112	16,702	35,211	-	193,567
Debt securities issued (1)	129,892	227,406	143,180	61,133	-	-	561,611
Other liabilities <sup>(2)</sup>	99,116	117,138	4,764	506	_	192,849	414,373
Total liabilities	266,730	367,364	229,056	78,341	35,211	192,849	1,169,551
On balance sheet interest sensitivity gap	(17,961)	(356,736)	21,037	324,318	12,109	17,223	-
Off balance sheet interest sensitivity gap	-	-	_	-	-	-	-
Total interest sensitivity gap	(17,961)	(356,736)	21,037	324,318	12,109	17,223	-

<sup>(1)</sup> Includes Subordinated bonds amounting to TL 35,758 in over 5 year line.

<sup>(2)</sup> Derivative financial instruments include in other liabilities.

### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

### 30. Financial risk management objectives and policies (continued)

# d) Market risk (continued)

Interest rate risk (continued)

	Less than 1	1-3	3-12	1-5	More than 5	Non interest	
	month	months	months	years	years	bearing	Total
As at 31 December 2015							
Assets							
Cash and cash equivalents	166,529	-	-	-	-	2,607	169,136
Reserve deposits at Central Bank	-	-	-	-	-	46,692	46,692
FVTPL investments	14,353	1,401	7,295	<b>-</b>	_	-	23,049
Available for sale investments	589	2,747	1,129	-	-	30,119	34,584
Loans and advances to customers	68,998	127,722	104,488	124,345	5,768	390	431,711
Other assets	_		-	-	-	10,968	10,968
Total assets	250,469	131,870	112,912	124,345	5,768	90,776	716,140
Liabilities							
Funds borrowed	49,061	91,598	20,891	-	-	-	161,550
Debt securities issued	69,559	73,609	208,488	30,744	-	-	382,400
Other liabilities <sup>(1)</sup>	22,985	-	56	-	-	149,149	172,190
Total liabilities	141,605	165,207	229,435	30,744	-	149,149	716,140
On balance sheet interest sensitivity gap	108,864	(33,337)	(116,523)	93,601	5,768	(58,373)	
Off balance sheet interest sensitivity gap	-	-	-	-	-	-	-
Total interest sensitivity gap	108,864	(33,337)	(116,523)	93,601	5,768	(58,373)	

<sup>(1)</sup> Derivative financial instruments include in other liabilities

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

#### d) Market risk (continued)

Exposure to interest rate risk sensitivity

The sensitivity of the income statement is the effect of the assumed changes in interest rates on the net interest income based on the floating rate non-trading financial assets and financial liabilities and trading financial assets and liabilities held at 31 December 2016 and 31 December 2015. The sensitivity of equity is calculated by revaluing available for sale financial assets at 31 December 2016 and 31 December 2015 for the effects of the assumed changes in interest rates. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

2016	Profit o	r loss	Equity		
	100 bp increase	100 bp decrease	100 bp increase	100 bp decrease	
Financial assets designated at fair value through profit or loss	-	_	_	_	
Available for sale financial assets	-	-	(81)	81	
Floating rate financial assets	-	-	- -	_	
Total net			(81)	81	
2015	Profit o	or loss	Equity		
	100 bp increase	100 bp decrease	100 bp increase	100 bp decrease	
Financial assets designated at fair value					
through profit or loss	-	-	-	-	
Available for sale financial assets	-	-	(33)	33	
Floating rate financial assets	-	-	-	-	
	-		-	-	
Total net	_	•	(33)	33	

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

### 30. Financial risk management objectives and policies (continued)

#### d) Market risk (continued)

Summary of average interest rates

As at 31 December 2016 and 31 December 2015, the summary of average interest rates for different assets and liabilities are as follows:

	31 December 2016			31 December 2015		
	Euro	USD	TL	Euro	USD	TL
Assets						
Cash and balances with the Central Bank	-	-	-	-	-	_
Due from banks	0.03	0.60	9.44	0.25	0.40	11.44
FVTPL investments	-	_	-	-	-	-
Placements at money markets	-	-	-	-	_	10.93
Available for sale financial assets	-	8.67	13.46	-	-	12.10
Loans and advances to customers	6.70	9.20	16.55	5.67	9.75	13.44
Other	-	-	-	-	-	-
Liabilities						
Other money market deposits	-	-	-	-	-	10.88
Funds borrowed	3.39	2.46	10.99	3.45	1.74	10.36
Debt securities issued	-	10.00	11.89	-	_	10.89
Funds from other financial institutions	1.02	0.56	9.72	2.41	2.26	10.47

#### e) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Bank's operations and are faced by all business entities.

The operational risk items in the Bank are determined in accordance with the definition of operational risk by considering the whole processes, products and departments. The control areas are set for operational risks within the Bank and all operational risks are followed by assigning the risks to these control areas. In this context, appropriate monitoring methodology is developed for each control area that covers all operational risks and control frequencies are determined.

The Bank calculated the value at operational risk in accordance with the "Computation of Value of Operational Risk" of the circular, "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" published in the Official Gazette no. 28337 dated 28 June 2012 and, using gross profit of the last three years, 2013, 2014 and 2015. The amount calculated as TL 64,002 Thousand as at 31 December 2016 (31 December 2015 - TL 42,161 Thousand) represents the operational risk that the Bank may expose and the amount of minimum capital requirement to eliminate this risk.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

#### f) Capital management

BRSA, the regulatory body of the banking industry, sets and monitors capital requirements for the Bank; BRSA requires the banks to maintain a prescribed ratio of minimum 8% of total capital to total risk-weighted assets.

The Bank's regulatory capital is analysed into two tiers:

- Tier 1 capital, capital is composed of the total amount of paid up capital, legal, voluntary and extra reserves, profits for the period after tax provisions and profits for previous years. The total amount of banks' losses for the period and losses for previous years is taken into account as a deduction item, in the calculation of Tier 1 capital.
- Tier 2 capital, is composed of the total amount of general provisions for credits, fixed assets revaluation fund, revaluation of available-for-sale financial assets and equity investments, subordinated loans received, free reserves set aside for contingencies and the fund for increase in the value of securities.

Risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures. Operational risk capital requirement is calculated using Basic Indicator Approach and included in the capital adequacy calculations.

The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Bank and its individually regulated operations have complied with externally imposed capital requirements throughout the period.

There have been no material changes in the Bank's management of capital during the period.

The Bank's capital position in accordance with BRSA regulations is as follows:

	31 December	31 December
	2016	2015
Amount subject to credit risk (I)	1,171,858	518,975
Amount subject to market risk (II)	50,285	44,288
Amount subject to operational risk (III)	64,002	42,162
Total risk-weighted assets and value at market risk and		· -
operational risk (IV) = (I+II+II)	1,286,145	605,425
Shareholders' equity:		
Tier 1 capital	155,851	125,414
Tier 2 capital	67,148	5,727
Total regulatory capital	222,999	131,141
Capital adequacy ratio	17.34%	21.66%

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

#### g) Fair values

The determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations for financial instruments traded in active markets or valuation techniques. However, the Bank expects no significant difference between the fair value and carrying value of the financial instruments below since their maturities are short-term.

The table below sets out the Bank's classification of each class of financial assets and liabilities and their fair values.

	Notes	Trading	Loans and receivables	Available for sale	Other amortised cost	Total carrying amount	Fair value
2016							
Cash and cash equivalents	5	_	136,314	_	-	136,314	136,314
Reserve deposits at Central Bank	5	_	84,066	-		84,066	84,066
FVTPL investments	6	2,593	´ -	_	-	2,593	2,593
Available for sale investments	7		-	45,514	-	45,514	45,514
Loans and advances to customers(1)	8	-	777,401	, <u>-</u>	-	777,401	777,401
Other asset		_	· -	-	116,716	116,716	116,716
		2,593	997,781	45,514	116,716	1,162,604	1,162,604
Funds borrowed(1)	11	-			175,961	175,961	175,961
Debt securities issued(1)	12	-	-	•	525,853	525,853	525,853
		•			701,814	701,814	701,814

<sup>(1)</sup> The Bank management assumes that the fair values of the loans and funds borrowed approximate their carrying values since the majority of them are short-term.

	Notes	Trading	Loans and receivables	Available for sale	Other amortised cost	Total carrying amount	Fair value
2015							
Cash and cash equivalents	5	-	169,136	-	-	169,136	169,136
Reserve deposits at Central Bank		_	46,692	_	_	46,692	46,692
Held for trading investments	б	23,049	, ·	-	-	23,049	23,049
Available for sale investments	7	· -	_	34,584	=	34,584	34,584
Loans and advances to customers(1)	8	_	431,711	, <u>-</u>	_	431,711	431,711
Other asset		-		-	8,213	8,213	8,213
		23,049	650,539	34,584	8,213	713,385	713,385
Funds borrowed(1)	11	_	_	_	161,550	161,550	161,550
Debt securities issued(1)	12	-	-	-	382,400	382,400	382,400
····			-	-	543,950	543,950	543,950

<sup>(1)</sup> The Bank management assumes that the fair values of the loans and funds borrowed approximate their carrying values since the majority of them are short-term.

#### Loans and advances to customers

Loans and advances to customers are net of provisions for impairment. The estimated fair value of loans and advances to customers represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 30. Financial risk management objectives and policies (continued)

#### g) Fair values (continued)

Fair values of remaining financial assets and liabilities carried at cost, including cash and cash equivalents, reserve deposits at Central Bank, current account of loan customers and funds borrowed are considered to approximate their respective carrying values due to their short-term nature.

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

Level 1: Quoted market price (unadjusted) in an active market for identical instrument.

Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments using valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Bank determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

The Bank uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like forwards and currency swaps, that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt securities. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets. This table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

31 December 2016	Note	Level 1	Level 2	Level 3	Total
Derivative financial assets		2,593			2,593
Available for sale investments	7	45,514	_	_	45,514
Derivative financial liabilities Investment property	,		(12,703)	-	(12,703)
		48,107	(12,703)	_	35,404
31 December 2015	Note	Level 1	Level 2	Level 3	Total
Derivative financial assets		_	23,049	_	23,049
Available for sale investments	7	34,584		_	34,584
Derivative financial liabilities		,	(457)	_	(457)
		34,584	22,592	-	57,176

# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

#### 31. Related parties

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making the financial and operating decisions.

In the course of conducting its banking business, the Bank conducted various business transactions with related parties. These include loans, customer accounts, funds borrowed and non-cash transactions. The volumes of related party transactions, outstanding balances at year-end and relating expense and income for the period are as follows:

		Percentage of the financial statement
31 December 2016	Balance	amount (%)
		0.44
Cash loans Non-cash loans	20 142	0% 6%
Funds borrowed	28,142 9,970	6%
	·	Percentage of
		the financial
		statement
31 December 2015	Balance	amount (%)
Cash loans	70	0%
Non-cash loans	36,253	13%
Funds borrowed / Current accounts of loan customers	16,573	14%
		Percentage of
		the financial
21 D 1 2017	<b>D</b> .1	statement
31 December 2016	Balance	amount (%)
Interest income	13,666	10%
Interest expense	15,000	1070
Other operating expense (-)	(4,160)	17%
		Percentage of
		the financial
		statement
31 December 2015	Balance	amount (%)
Interest income	0.472	3%
	2,473	3%
Interest expense Other operating expense (-)	(3,033)	15%
Onioi operaning expense (-)	(3,033)	1570

As at 31 December 2016, no provisions have been recognised in respect of loans given to related parties (2015 – none).

#### Compensation of key management personnel of the Bank

The executive and non-executive member of Board of Directors and management received remuneration and fees amounted to TL 5,801 comprising salaries and other benefits for the period 1 January-31 December 2016 (1 January - 31 December 2015: TL 5,185).

### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2016

(Currency - In thousands of Turkish Lira)

# 32. Events after balance sheet date

None.